SCALE Charter School Five-Year Charter School Financial Plan Fiscal Years 2013-14 to 2017-18

Presented to the Rialto Unified School District
September 2012

Introduction and Table I

SCALE Leadership Academy submits this financial plan to demonstrate that the proposed charter petition aligns with academically and fiscally sound operations. The plan includes a proposed first-year operational budget, start-up costs and financial projections for five years, and cash flow projections for the first three years of operations. The plan demonstrates that this proposal is fiscally feasible and that the school's operations are sustainable in both the near and long-term.

Specifically, the financial plan demonstrates that the anticipated revenues available to the school, including state, local and federal funds, are sufficient to support the school's ongoing functions while maintaining positive cash flow and adequate reserves.

This financial plan provides an overview of thirteen tables that illustrate the plan. These tables provide a detailed overview of the basic assumptions underlying the plan, estimates of the school's revenues, expenditures, a five-year operating budget, and a cash flow projection.

Readers of this document should keep in mind that these financial projections represent a current iteration of an ongoing charter school design and implementation process. The format and specifics of this plan will continue to evolve as the charter approval, school design, and implementation processes unfold. As such, readers should be aware of the following caveats:

- o California's state budget crisis has yet to be substantially addressed and many of the revenue projections are highly dependent on changes to the state's budget and system for funding schools.
- O The plan shows the school achieving a substantial and growing projected ending balance. While SCALE would prefer to focus these resources on anticipated immediate needs, deferrals of state funding require that schools amass substantial operating reserves or engage in short-term cash flow borrowing to ensure positive cash flow. This plan reflects the former strategy, though the school has the ability to engage in short-term cash flow borrowing as may be desirable to invest more heavily in the educational program or to meet actual revenue and expenditure amounts.
- As with any financial plan, the figures and assumptions contained in this plan will necessarily evolve with the school design process, state and federal funding changes, economic and market conditions, and should not be interpreted as "final" school design parameters.

This plan presents a five-year projection beginning when the charter petition would be implemented, starting from July 2013, to show a pattern of long-term viability.

Table I: Five Year Operating Budget SCALE Leadership Academy

CALE Leadersnip Academy	v. 1 v. 1									
	Ye	ar 1	Yea	ar 2	Ye	ar 3	Ye	ar 4	Ye	ar 5
	201	3-2014	201	4-2015	20	15-2016	201	16-2017	201	17-18
evenues										
State	\$	754,527	\$	1,615,029	\$	2,458,843	\$	2,521,089	\$	2,591,766
Federal		446,730		193,460		66,494		67,824		69,180
Cash Flow & Revolving Loan		250,000		-		-		-		-
Other Fundraising				-		-		-		-
Other Local revenues										
Total Revenue	\$	1,451,257	\$	1,808,489	\$	2,525,337	\$	2,588,913	\$	2,660,94
penditures										
1000 - Certificated and Instructional Salaries	\$	378,680	\$	673,260	\$	1,054,182	\$	1,074,985	\$	1,096,20
2000 - Non-Certificated Salaries		93,480		132,720		155,511		159,710		164,50
3000 - Retirement and Benefits		129,794		225,272		349,398		367,257		386,00
4000 - Books and Supplies		11,250		22,883		35,319		367,257		386,00
5000 - Utilities		4,250		4,500		5,750		5,934		6,14
5000 - Operating		31,425		32,614		42,968		44,136		45,45
5000 - Professional Service		122,956		189,161		261,681		269,305		277,92
5000 - Facilities		124,750		254,708		376,065		377,145		378,22
Startup and Expansion Expenses		191,945		77,115		75,255		-		-
Repayments		-		51,510		51,510		51,510		51,51
Total Expenditures	\$	1,088,530	\$	1,663,742	\$	2,407,639	\$	2,416,432	\$	2,473,68
Operating Surplus/Deficit (excludes loans and fundraising)	\$	112,727	\$	196,258	\$	169,208	\$	223,991	\$	238,76
Surplus/Deficit	\$	362,727	\$	144,748	\$	117,698	\$	172,481	\$	187,25
Carry-Forward from PY			\$	362,727	\$	507,475	\$	625,173	\$	797,65
Surplus/Deficit as a % of Total Revenues		25%		8%		5%		7%		7
BUDGETED ENDING BALANCE	\$	362,727	\$	507,475	\$	625,173	\$	797,654	\$	984,91
As a % of Total Revenues		25%		28%		25%		31%		37
TOTAL EXPENDITURES PER STUDENT	\$	8,708	\$	6,655	\$	6,420	\$	6,444	\$	6,59

Table II: Student Data Assumptions

Most state and federal school funding formulas are based on the number and types of students served by the school. Table II displays the student data assumptions used to assemble this financial plan.

The financial plan is based on an estimated student population of 125 students enrolled in Grade 6 in 2013-14 growing to 375 students in 2017-18. Enrollment projections reflect documented strong community interest in response to SCALE's limited initial outreach.

The plan assumes an average daily attendance (ADA) rate of 93% percent.

The plan also assumes that 82% of the school's students will be eligible for free or reduced-price meals pursuant to federal food services guidelines. It also assumes that the school will serve a student population consisting of 28% English language learners.

Table II: Student Data
Assumptions
SCALE Leadership Academy

		Year 1	Year 2	Year 3	Year 4	Year 5
	Notes	2013-2014	2014-2015	2015-2016	2016-2017	2017-18
llment By Grade						
Grade 6		125	125	125	125	1
Grade 7		-	125	125	125	1
Grade 8		-	-	125	125	1
Grade 9		-	-	-	-	-
Grade 10		-	-	-	-	-
Grade 11		-	-	-	-	-
Grade 12		-	-	-	-	-
Total Enrollment		125	250	375	375	3
Attendance Rate		95%	95%	95%	95%	١ ۵
Attendance Rate	•					
Attendance Rate Overall ADA Rate ADA Grades 4-6		95% 119			95% 119	99
Overall ADA Rate				119		1
Overall ADA Rate ADA Grades 4-6		119	119	119	119	1
Overall ADA Rate ADA Grades 4-6 ADA Grades 7-8		119	119 119 -	119 238 -	119 238	2
Overall ADA Rate ADA Grades 4-6 ADA Grades 7-8 ADA Grades 9-12		119	119 119 -	119 238 -	119 238	2
Overall ADA Rate ADA Grades 4-6 ADA Grades 7-8 ADA Grades 9-12		119	119 119 -	119 238 -	119 238	2
Overall ADA Rate ADA Grades 4-6 ADA Grades 7-8 ADA Grades 9-12 Overall ADA for all grades	% of overall students	119	119 119 - 238	119 238 - 356	119 238	1 23 - 3
Overall ADA Rate ADA Grades 4-6 ADA Grades 7-8 ADA Grades 9-12 Overall ADA for all grades Reduced Price Lunch	% of overall students % of overall students	119 - - - 119	119 119 - 238	119 238 - 356	119 238 - 356	2:

Table III: Staffing and Personnel Assumptions

Table III illustrates the basic staffing and personnel-related assumptions in the financial plan. Since staff salaries and benefits constitute the largest expenditures in the budget, these assumptions are important. The major assumptions include the following:

- o A regular student to teacher ratio ranging between 18 to 1 and 21 to 1.
- The financial plan assumes that no special education staff is needed because the charter school will receive services from the district, however, budgeted excess costs could be combined with special education fund pass-throughs to accommodate a range of other service provision options.
- o A director, office manager, and administrative assistant in Year 1, adding an additional administrative assistant in Year 2 and adding a principal in Year 3.
- One full-time instructional aide plus an additional instructional aide for each grade level to help serve students who need additional support to achieve grade level standards.
- O Health, welfare, and mandatory benefits are estimated at 28-30 percent of salary levels to enable SCALE to (1) provide a basic health insurance benefit estimated at \$500/month per employee in Year 1 and increasing by 3% each year, (2) participate in STRS for credentialed staff and provide Social Security for classified staff, and (3) provide other mandatory benefits and taxes. Please note that Workers Compensation Insurance is included here, not in the Insurance line item on Operating Expenditures.

While very modest, SCALE believes that these assumptions demonstrate that the school can offer a highly competitive compensation package, enabling it to attract and retain a highly qualified administrative, instructional, and support staff.

Table III: Staffing and Personnel Data

Assumptions
SCALE Leadership Acade

SCALE Leadership Academy					
	Year 1	Year 2	Year 3	Year 4	Year 5
	2013-2014	2014-2015	2015-2016	2016-2017	2017-18
Staff Counts and Ratios			-	-	
1000 - Certificated and Instructional					
Student to Teacher Ratio	20.8	19.2	19.7	19.7	19.7
1100 - Teachers	6.0	12.0	18.0	18.0	18.0
1200 - Director	1	1	1	1	1
1200 - Principal			1	1	1
Total Certificated FTE's	7	13	20	20	20
Number of staff development days	6	6	6	6	6
2000 - Non-Certificated					
2100 - Instructional Aide	2	3	4	4	4
2300 - Office Manager	1	1	1	1	1
2300 - Administrative Assistant	1	2	2	2	2
Total Non-Certificated FTE's	4	6	7	7	7
Number of staff development days	3	3	3	3	3
Salary Rate and Benefit Rate Assumptions					
1100 - Teachers	\$ 46,500	\$ 47,250	\$ 48,128	\$ 49,091	\$ 50,072
Average Annual Teacher Days Absent	6	6	6	6	6
Substitute Teacher Per Diem	130	130	130	130	130
Teacher Ratio, Supplemental Hourly	25	25	25	25	25
1200 - Director	95,000	96,900	98,838	100,815	102,831
1200 - Principal	-	-	75,000	76,500	78,030
1101 - Inclusion Specialist		48,000	49,152	50,479	51,993
2100 - Instructional Aide	18,240	18,240	18,678	19,182	19,758
2300 - Office Manager	35,000	35,000	35,840	36,808	37,912
2300 - Administrative Assistant	20,000	20,000	20,480	21,033	21,664
2900 - Reserve for Coaches, Extracurricular	2,000	3,000	4,000	4,108	4,231
3000 - Certificated Retirement, Mandatory Benefits, Health	28.2%	28.6%	29.5%	30.4%	31.4%
3000 - Non-Certificated Retirement, Mandatory Benefits, Health	26.1%	26.5%	27.0%	27.4%	27.8%
3000 - Substitute Teacher Taxes and Mandatory Benefits	12.1%	12.1%	12.1%	12.1%	12.1%

Table IV: Revenue Assumptions

Table IV illustrates the major assumptions that underlie the school's estimated revenues. These assumptions are based on figures supplied by the Charter Schools Development Center, the Office of the Legislative Analyst, the California Department of Education, and other sources. Some of the major assumptions include the following:

- o Revenues for most state and federal programs, including the charter school general-purpose and categorical block grants, as well as other state and federal categorical programs, are based on data provided by the Charter Schools Development Center. The key General-Purpose funding rates for 2013-14 are conservatively based on projections updated July 2012 and reflect potential mid-year trigger cuts of -\$437 per ADA in grade 6 and -\$450 per ADA grade 7. The rates for 2012-13 and beyond are adjusted using cost-of-living adjustments projections provided by the Charter Schools Development Center.
- The plan incorporates funding from the federal Public Charter Schools Grant Program. This includes \$225 thousand for the planning phase, \$200 thousand for Year 1, and \$150 thousand for Year 2. The timing of funds is intended to reflect anticipated changes to the program, with the exception that Year 1, fourth quarter funds are moved up to the third quarter for ongoing personnel salaries to cover expenses in the short term until sufficient state operational funds are received. These funds would be repaid at the end of the first operational year or as soon as sufficient state or local funds allocated for that purpose become available, whichever is sooner. This repayment is not reflected in cash flow so as to keep the revenue sources and repayments comprehensible for the reader, particularly since there is only a difference of about two months between the anticipated repayment and the subsequent refunding of these funds, June and July 2012. The cash flow projections demonstrate that the school would have sufficient funds available to make a timely repayment.
- O The plan anticipates receipt of a \$250 thousand loan from the state's Charter School Revolving Loan Fund in June 2014. This assumption is conservative because it allows for the possibility that the school might *not* receive Loan funds when applying in the spring 2013 cycle. The school conservatively budgets for an award in the second Loan cycle. Charter schools in their first year of operation are given priority in Revolving Loan awards. The financial plan reflects the profile of a charter school eligible for the Loan: demonstrated need for the Loan combined with a demonstrated ability to repay the Loan on schedule. Were the school not to receive the funds on time, short term cash flow shortfalls could be resolved using a number of resources and strategies available to the school.
- o The plan assumes that the school will receive reimbursement through the "SB740" rent reimbursement program. If the school were to receive Prop 39 facilities, the school would not be eligible for these funds, but the savings under the Prop 39 arrangement would result in a net savings to the school.
- o The plan excludes additional donations from community partners.
- o The plan conservatively excludes funding from the After School Education and Safety and the 21st Century Community Learning Center grants.
- o NOTE: The financial plan identifies ongoing operating expenditures and start-up expenditures separately. Table X, Start-Up and Expansion Expenses, identifies one-time start-up costs. Several expenditure types have entries in both areas of the budget, for example, consumable instructional materials and replacement textbooks are identified as operating expenditures (\$80/student, total in Year 1), whereas initial purchase of instructional materials is identified on the Start-Up table (\$375/student, total in Year 1). The same goes for start-up salaries, professional development and other expenditure types.

Table IV: Revenues
Revenue and Economic Assumptions
SCALE Leadership Academy

		Year 1	Year 2	Year 3	Year 4	Year 5
	Notes	2013-2014	2014-2015	2015-2016	2016-2017	2017-18
COLAs		' <u>-</u>				
COLA, state	drives general purpose revenue growth, below	2.4%	2.5%	2.6%	2.9%	3.2%
COLA, federal	drives federal revenues growth, below	0.0%	0.0%	2.0%	2.0%	2.0%
COLA, personnel cost	drives personnel costs increase	0.0%	0.0%	2.4%	2.7%	3.0%
COLA, rapid increase	drives expenses increases	1.6%	1.7%	2.9%	3.2%	3.5%
State			r			•
General Purpose, grades 4-6	per ADA	4,869	4,991	5,121	5,269	5,438
General Purpose, grades 7-8	per ADA	5,016	5,141	5,275	5,428	5,601
Categorical Block Grant, grades 4-6	per ADA	410	420	431	443	457
Categorical Block Grant, grades 7-8	per ADA	410	420	431	443	457
Economic Impact	per eligible (ELL and poverty) student-equivalent	346	355	364	375	387
Lottery	prior year ADA	154	157	162	166	172
Supplemental Block Grant	per ADA	127	127	127	127	127
Proposition 39 Facilities program	if applicable	no	no	no	no	no
Facilities Incentive Grant program	based on nonprofit status, high free/reduced counts	not eligible				
SB 740 Rent re-imbursement program	if > 70% free/reduced priced lunch students	yes	yes	yes	yes	yes
Federal						
Title I - Compensatory Education	per Free/Reduced price lunch enrollment	212	212	216	221	225
CDE PCSGP Grant	Year 1 includes Planning Year funds	425,000	150,000			
Loans and Fundraising						
Cash Flow & Revolving Loan		\$ 250,000	\$ -	\$ -	\$ -	\$ -
Cash 110.7 & Revolving Louis		9 250,000	Ψ	Ψ	Ψ	Ψ

Tables V through VIII

The data in these tables display the arithmetic results of the projection factors illustrated in the assumptions in the assumptions tables. Specifically, these tables illustrate the following:

- Table V displays estimated total revenues, by source, over the five-year projection, including state, federal, lottery, and grant income.
- Table VI displays estimated expenditures on staffing and personnel, including salaries, benefits, and other costs.
 - Table VII displays estimated rates for benefits for certificated and classified staff.
- Tables VIII and IX displays estimated expenditures for supplies, utilities, services/operating costs, and facilities.

The data in these tables summarize and display the school's overall fiscal picture. Table I shows that the school is projected to be on strong financial ground, including a substantial estimated net ending balance. The projected operating reserve reflects conservative planning for the state's varying and increasing practice of deferring apportionments; the school may seek ways to maintain positive cash flow while simultaneously investing some of these reserves into the educational program or to meet unanticipated expenditure needs.

Table V: Revenues
State, Federal and Fundraising
SCALE Leadership Academy

TOTAL REVENUES

	Yea	r 1	Yea	ar 2	Yea	ar 3	Yea	ar 4	Yea	ar 5
	2013	3-2014	201	4-2015	201	15-2016	201	6-2017	201	7-18
G. A										
State							_			
General Purpose	\$	578,208	\$	1,203,150	\$	1,860,791	\$	1,914,754	\$	1,976,026
Categorical Block Grant		48,640		99,712		153,457		157,907		162,960
Economic Impact		23,536		48,248		74,618		76,782		79,239
Lottery				55,632		57,546		59,215		61,110
Supplemental Block Grant		15,081		30,163		45,244		45,244		45,244
Proposition 39 Facilities Program										
Facilities Incentive Grant program	no	ot eligible	n	ot eligible	r	ot eligible	n	ot eligible	n	ot eligible
SB 740 Rent re-imbursement program		89,063		178,125		267,188		267,188		267,188
Subtotal State Revenues	\$	754,527	\$	1,615,029	\$	2,458,843	\$	2,521,089	\$	2,591,766
	-									
Federal										
Title I - Compensatory Education	\$	21,730	\$	43,460	\$	66,494	\$	67,824	\$	69,180
CDE PCSGP Grant		425,000		150,000		-		-		-
Subtotal Federal Revenues	\$	446,730	\$	193,460	\$	66,494	\$	67,824	\$	69,180
Loans and Fundraising										
Cash Flow & Revolving Loan	\$	250,000								
Subtotal Fundraising Revenues	\$	250,000								

\$ 1,451,257 \$

1,808,489

\$

2,525,337 \$

2,588,913 \$

Table VI: Personnel Expenditures
Personnel and Staffing
SCALE Leadership Academy

		Year	r 1	Year	2	Year	r 3	Yea	r 4	Yea	r 5
		2013	3-2014	2014	-2015	2015	5-2016	201	6-2017	2017	'-18
	Notes										
1000 - Certificated and Instructional Salaries											
1100 - Teachers		\$	279,000	\$	567,000	\$	866,304	\$	883,630	\$	901,303
Substitute Teachers			4,680		9,360		14,040		14,040		14,040
1200 - Director			95,000		96,900		98,838		100,815		102,831
1200 - Principal							75,000		76,500		78,030
Subtotal Certificated and Instructional Salaries		\$	378,680	\$	673,260	\$	1,054,182	\$	1,074,985	\$	1,096,204
2000 - Non-Certificated Salaries											
2100 - Instructional Aide		\$	36,480	\$	54,720	\$	74,711	\$	76,728	\$	79,030
2300 - Office Manager		\$	35,000	\$	35,000	\$	35,840	\$	36,808	\$	37,912
2300 - Administrative Assistant		\$	20,000	\$	40,000	\$	40,960	\$	42,066	\$	43,328
2900 - Reserve for Coaches, Extracurricular		\$	2,000	\$	3,000	\$	4,000	\$	4,108	\$	4,231
After School Tutors											
Subtotal Non-Certificated Salaries		\$	93,480	\$	132,720	\$	155,511	\$	159,710	\$	164,501
TOTAL ALL SALARIES		\$	472,160	\$	805,980	\$	1,209,693	\$	1,234,695	\$	1,260,705
3000 - Retirement and Benefits											
Certificated Retirement and Benefits	Excludes Substitutes	\$	105,338	\$	189,730	\$	306,867	\$	322,943	\$	339,687
Non-Certificated Retirement and Benefits	Excludes work study aides		23,890		34,412		40,836		42,618		44,619
Substitute Teacher Benefits			565		1,130		1,696		1,696		1,696
Subtotal Retirement, Benefits and Taxes		\$	129,794	\$	225,272	\$	349,398	\$	367,257	\$	386,001
	•	I A	****								
TOTAL ALL SALARIES AND BENEFITS		\$	601,954	\$	1,031,252	\$	1,559,091	\$	1,601,952	\$	1,646,706

Table VII: Benefit Expense Detail

SCALE Leadership Academy - Scenario II

		Year 1	Year 2	Year 3	Year 4	Year 5
	Notes	2013-2014	2014-2015	2015-2016	2016-2017	2017-18
Assumed overall average salary(based on teacher average)		46,500	47,250	48,128	49,091	50,072
Mandatory Benefits						
Social Security	6.2% of salary	6.2%	6.2%	6.2%	6.2%	6.2%
Medicare	1.45% of salary	1.5%	1.5%	1.5%	1.5%	1.5%
State Disability Insurance	.9% of salary	0.9%	0.9%	0.9%	0.9%	0.9%
Workers' Compensation	3% of salary	3%	3%	3%	3%	3%
Unemployment Insurance	3.4% of first \$7,000 of salary	0.51%	0.50%	0.49%	0.48%	0.48%
Employment Training Tax	.1% of first \$7,000 of salary	0.015%	0.015%	0.015%	0.014%	0.014%
Subtotal		12.08%	12.07%	12.06%	12.05%	12.04%
Health and Retirement			_			
Health	\$500 per employee per month, increasi	14.04%	14.46%	14.89%	15.34%	15.80%
Retirement, certificated	STRS contribution, then no Social Sec	8.25%	8.25%	8.75%	9.25%	9.75%
Retirement, classified	403b contribution	0%	0%	0%	0%	0%
				•		
Total, certificated		28.17%	28.58%	29.50%	30.44%	31.39%
Total, classified		26.12%	26.53%	26.95%	27.39%	27.84%

Table VIII: Expenditures
Assumptions
SCALE Leadership Academy

		Year 1	Year 2	Year 3	Year 4	Year 5
	Notes	2013-2014	2014-2015	2015-2016	2016-2017	2017-18
000 - Books and Supplies						
4100 - Replacement Textbooks and Core Materials	replacement per enrolled student	0.00	0.00	0.00	80.00	80.0
4200 - Instructional Books Other Than Textbooks	per Enrolled Student	30.00	30.51	31.39		33.5
4300 - Instructional Materials and Supplies	per Enrolled Student	30.00	30.51	31.39	32.40	33.5
4400 - Noncapitalized equipment	per Enrolled Student	10.00	10.17	10.46		11.
4500 - Other Supplies	per Enrolled Student	10.00	10.17	10.46	10.80	11.1
4500 - Postage and Shipping	per Enrolled Student	10.00	10.17	10.46	10.80	11.1
4500 - Meeting Support, Food	per Enrolled Student	2.00	2.03	2.09	2.16	2.2
4500 - Meeting Support. Printing	per Enrolled Student	2.00	2.03	2.09	2.16	2.2
000 - Utilities						
5500 - Electricity	Included in lease	I-	I-	1-	1-	1-
5500 - Gas / Propane	Included in lease	-	-	-	-	-
5500 - Water	Included in lease	-	-	-	! -	-
5500 - Telephone / Internet	Estimated annual	4,250	4,500	5,750	5,934	6,14
000 - Operating						
5200 - Travel and Conferences	Estimated annual	1,000	600	617	637	65
5300 - Dues and Memberships	Estimated annual	800	814	837	864	89
5400 - Insurance	Estimated annual	10,500	13,000	15,500	15,996	16,5
5500 - Janitorial Service	Included in lease	10,500	13,000	15,500	13,770	10,5
5600 - Copier and Office Equipment Lease	Estimated annual	4,500	6,750	8,625	8,901	9,2
5800 - Printing and Reproduction	Estimated annual	650	900	1,150	,	1,2
5800 - Staff Training and Development	per Teacher	100	150	150	,	1,2
5800 - Student Testing and Assessment	per Enrolled Student	150	150	150		1.
5800 - Student Testing and Assessment	Estimated annual	- 13	- 13	- 13	- 10	_
6400 - Student Data Software	Estimated annual	10,000	2,500	3,750	3,750	3,7:
6400 - Technology, operating	Annual, for ongoing updates	1,500	2,500	4,000	4,128	4,2
00 - Professional Service		•	•	•	•	-
5100 - Advertising	Estimated annual	2,000	1,000	1,029	1,062	1,09
5100 - Legal	Estimated annual	7,000	3,000	3,087	3,186	3,29
5100 - Audit	Incurred year prior	7,000	9,500	11,000	11,352	11,74
Special Education Services	per Enrolled Student	325	325	334	345	35
District Title I Oversight Charge	% of Title I Revenue	0%	0%	0%	0%	0
District Oversight Charge	% of General Purpose and Cat. Block	1%	1%	1%	1%	1
5100 - Business Services	% of all Revenue	5%	5%	4%	4%	4
000 - Facilities						
5600 - Rent	\$1.70/SF triple net lease, 50 SF per stu	123,750	251,708	370,440	371,520	372,60
5600 - Facilities Maintenance Fees	Included with facilities agreement	0.0%	0.0%	0.0%	0.0%	0.0
5600 - Repairs and Equipment Replacement	Estimated annual	1,000	3,000	5,625	5,625	5,625
5800 - Security Services	Estimated annual		, , , , , ,	i .		

Table IX: Operating Expenditures Supplies, Utilities, Operating, Service and Facilities

TOTAL OPERATING EXPENDITURES

Supplies, Utilities, Operating, Service and Facilities						
SCALE Leadership Academy						
	Year 1		Year 2	Year 3	Year 4	Year 5
	2013-20)14	2014-2015	2015-2016	2016-2017	2017-18
	<u> </u>					
4000 - Books and Supplies						
4100 - Replacement Textbooks and Core Materials	\$	-	\$ -	\$ -	\$ 30,000	\$ 30,000
4200 - Instructional Books Other Than Textbooks		3,750	7,628	11,773	12,150	12,575
4300 - Instructional Materials and Supplies		3,750	7,628	11,773	12,150	12,575
4400 - Noncapitalized equipment		1,250	2,543	3,924	4,050	4,192
4500 - Other Supplies		1,250	2,543	3,924	4,050	4,192
4500 - Postage and Shipping		1,250	2,543	3,924	4,050	4,192
Subtotal, Books and Supplies	\$	11,250	\$ 22,883	\$ 35,319	\$ 66,449	\$ 67,725
5000 - Utilities						
5500 - Electricity		•	-	-	-	-
5500 - Gas / Propane		-	-	-	-	-
5500 - Water		•	-	-	-	-
5500 - Telephone / Internet		4,250	4,500	5,750	5,934	6,142
Subtotal, Utilities	\$	4,250	\$ 4,500	\$ 5,750	\$ 5,934	\$ 6,142
5200 - Operating 5200 - Travel and Conference	\$	1,000	\$ 600	\$ 617	\$ 637	\$ 659
5300 - Dues and Memberships		800	814	837	864	894
5400 - Insurance		10,500	13,000	15,500		16,556
5500 - Janitorial Service		-	-	-	-	-
5600 - Copier and Office Equipment Lease		4,500	6,750	8,625	8,901	9,213
5800 - Printing and Reproduction		650	900	1,150	1,187	1,228
5800 - Staff Training and Development		600	1,800	2,700	2,700	2,700
5800 - Student Testing and Assessment		1,875	3,750	5,788	5,973	6,182
6400 - Student Data Software		10,000	2,500	3,750	3,750	3,750
6400 - Tecehnology, operating		1,500	2,500	4,000	4,128	4,272
Subtotal, Operating	\$	31,425	\$ 32,614	\$ 42,968	\$ 44,136	\$ 45,455
				1	1	•
5100 - Advertising	\$	2,000	\$ 1,000	\$ 1,029	\$ 1,062	\$ 1,099
5100 - Legal		7,000	3,000	3,087	3,186	
5100 - Audit		7,000	9,500	11,000	+	
Special Education Services		40,625	81,250			
District Title I Oversight Charge		-	-	-	-	-
District Oversight Charge		6,268	13,029			
5100 - Business Services		60,063	81,382	101,013		
Subtotal, Services	\$	122,956	\$ 189,161	\$ 261,681	\$ 269,305	\$ 277,926
6000 - Facilities	1.			I	I	I
5600 - Rent	\$	123,750	\$ 251,708	\$ 370,440		\$ 372,600
5600 - Facilities Maintenance Fees		-	-			-
5600 - Repairs and Equipment Replacement		1,000	3,000	5,625	5,625	5,625
5800 - Security Services		-	-	-	-	-
Subtotal, Facilities	\$	124,750	\$ 254,708	\$ 376,065	\$ 377,145	\$ 378,225

294,631 \$

503,864 \$

721,783 \$

762,970 \$

775,473

Table X: Start-Up and Expansion Expenses

Table X displays some of the one-time start-up and expansion expenses anticipate by the school, primarily focused on purchasing the initial complement of texts, instructional materials, furnishings, equipment and technology.

Table X: Start-Up and Expansion Expenses

SCALE Leadership Academy

Summer before each school year

		2013-2014	2014-2015		2016-2017	2017-1
	Notes	Year 1	Year 2	Year 3	Year 4	Year 5
ization Structure Expenditures						
Administrative stipends	Early planning, April start for Director; May start for Office Manager	37,796	-	-	-	
Teacher stipends	Early planning, 2 weeks early start	14,899	-	-	-	
Staff training and development	Instructional consulting	8,000	-	-	-	
Start-up consulting	Non-instructional consulting	12,000	-	-	-	
Facilities upgrades	Aesthetic upgrades	10,000	2,000	2,000	-	
Subtotal		\$ 82,695	2,000	2,000	-	
Purchases		•				
Purchases	\$150 per new annulment for mice furnishings and furniture	19.750		19.750		<u> </u>
Purchases Furniture	\$150 per new enrollment for misc. furnishings and furniture \$15 000 server_projectors_computers: \$1200/office_staff_25_netbooks@\$500	18,750 34,800	18,750	18,750	1	+
Purchases	\$150 per new enrollment for misc. furnishings and furniture \$15,000 server, projectors, computers: \$1200/office staff, 25 netbooks@\$500 360 per new enrollment (in addition to consumable materials at \$80/student)	18,750 34,800 45,000		-	-	
Purchases Furniture Technology	\$15,000 server, projectors, computers: \$1200/office staff, 25 netbooks@\$500	34,800	18,750 2,400	-	-	
Purchases Furniture Technology Curriculum	\$15,000 server, projectors, computers: \$1200/office staff, 25 netbooks@\$500 360 per new enrollment (in addition to consumable materials at \$80/student)	34,800 45,000	18,750 2,400 45,765	46,305	-	
Purchases Furniture Technology Curriculum Classroom furnishings	\$15,000 server, projectors, computers: \$1200/office staff, 25 netbooks@\$500 360 per new enrollment (in addition to consumable materials at \$80/student) Non-furniture items such as whiteboards, clocks, etc. at \$1200 per classroom	34,800 45,000 7,200	18,750 2,400 45,765 7,200 1,000	- 46,305 7,200 1,000	-	
Purchases Furniture Technology Curriculum Classroom furnishings Miscellaneous Supplies	\$15,000 server, projectors, computers: \$1200/office staff, 25 netbooks@\$500 360 per new enrollment (in addition to consumable materials at \$80/student) Non-furniture items such as whiteboards, clocks, etc. at \$1200 per classroom	34,800 45,000 7,200 3,500	18,750 2,400 45,765 7,200 1,000	- 46,305 7,200 1,000	- - -	

Schools and Communities for Advanced Learning Experiences Leadership Academy Budget and Financial Projections

Tables XI-XIII: Cash Flow

Though Table I illustrates that the school can be a viable, "going concern" from an annual budgetary perspective, it is also important to ensure that the school is able to meet its cash flow requirements. Tables XI-XIII illustrate that the school can maintain a positive cash flow position throughout the first three years utilizing the customary resources available to charter schools, in addition to an existing commitment of funds.

The projections below are based on revised cash flow estimates provided August 2012 from the Charter Schools Development Center reflecting an updated deferral schedule pursuant to recently approved "trailer bill" legislation. The plan conservatively assumes that the legislation proposing higher tax rates will fail in November and that mid-year trigger cuts will be enacted, so the cash flow schedule corresponding to that assumption is used.

Table XI: Cash Flow for Year 1
Monthly

Summary 2013-2014

2013-2014	Annual Amount	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Accrual	1	7
	2013-2014	July	-		October	November	December	January	February	March		Mav	June	Months	Total	-
	2013-2014	July	August	September	October	November	December	January	February	Marcn	Aprii	May	June	Months	1 otai	Ch
REVENUES	1	-1-		T		T									T	_
State	\$ 754,52		\$ 2,139		\$ 4,528			\$ 4,528			\$ 37,367	\$ 18,003	\$ 48,703			
Federal	446,7		0 101,250	-	-	76,192	-	-	45,000	8,692	45,000	49,346		20,000	,	-
Loans and Fundraising	250,0		-	-	-	-	-	-	-	-	-	-	250,000	-	250,00	_
TOTAL REVENUES	\$ 1,451,25							\$ 4,528			\$ 82,367	\$ 67,349				
		79	6 7%	16%	0%	6%	8%	0%	4%	3%	6%	5%	21%	18%	100%	6
Prior Year Accounts Receivable	-	T .	T -	-			l -				l -		· -		\$ -	7
	· ·	- L	· ·	· L	L.	I.	1	1		1	I .		- I	1	1.7	_
EXPENDITURES																
1000 - Certificated and Instructional Salaries	\$ 378,68	0 \$ 7,91	\$ 7,917	\$ 31,687	\$ 31,687	\$ 31,687	\$ 31,687	\$ 31,687	\$ 31,687	\$ 31,687	\$ 31,687	\$ 31,687	\$ 31,167	\$ 46,500	\$ 378,860)
2000 - Non Certificated Salaries	93,4	80 4,58	3 4,583	7,823	7,823	7,823	7,823	7,823	7,823	7,823	7,823	7,823	7,823	6,080	93,48	0
3000 - Retirement and Benefits	129,7	94 3,37	4 3,374	10,870	10,870	10,870	10,870	10,870	10,870	10,870	10,870	10,870	10,726	14,489	129,79	4
4000 - Books and Supplies	11,2	50 31	3 7,813	313	313	313	313	313	313	313	313	313	313	-	11,25	0
5000 - Utilities	4,2	50 -	386	5 386	386	386	386	386	386	386	386	386	386	-	4,25	0
5000 - Operating	31,4	25 -	-	3,143	3,143	3,143	3,143	3,143	3,143	3,143	3,143	3,143	3,143	-	31,42	:5
5000 - Professional Service	122,9	56 16	7 16	7 11,562	11,562	11,562	11,562	11,562	11,562	11,562	11,562	11,562	11,562	7,000	122,95	6
5000 - Facilities	124,7	50 10,39	6 10,39	5 10,396	10,396	10,396	10,396	10,396	10,396	10,396	10,396	10,396	10,396	· -	124,75	0
Startup and Expansion Expenses	191,9	45 -	95,97	3 47,986	-	-	-	-	-	-		-	47,986	i	191,94	5
TOTAL EXPENDITURES	\$ 1,088,35	0 \$ 26,74	\$ 130,607	\$ 124,166	\$ 76,180	\$ 76,180	\$ 76,180	\$ 76,180	\$ 76,180	\$ 76,180	\$ 76,180	\$ 76,180	\$ 123,501	\$ 74,069	\$ 1,088,350)
		29	6 12%	11%	7%	7%	7%	7%	7%	7%	7%	7%	11%	7%	100%	6
	•															
Prior Year Accounts Payable	-	-	-	-	-	-	-	-		-	-	-	-	-	-	
	T		Т		T	T	T	T		T	T		T	7		
MONTHLY SURPLUS / (DEFICIT)	\$ 362,72	7 \$ 74,50	\$ (27,218) \$ 107,563	\$ (71,652)	\$ 4,540	\$ 39,000	\$ (71,652)	\$ (17,440)	\$ (33,936)	\$ 6,187	\$ (8,831)	\$ 175,201			
MONTHLY FUND BALANCE		\$ 74,50	\$ 47,283	\$ 154.846	\$ 83,194	\$ 87,734	\$ 126,734	\$ 55,082	\$ 37,642	\$ 3,706	\$ 9,893	\$ 1.063	\$ 176,264	1		
BALANCE AS A % OF MONTHLY EXPEN	DIETIDEC	2799			109%				49%			1%	, .	-		

Schools and Communities for Advanced Learning Experiences Leadership Academy Budget and Financial Projections

Table XII: Cash Flow for Year 2

Monthly

Summary
2014-2015

	Annua	al Amount	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Accrual		1
	2014-2		July	August	September	October	November	December	January		March	April	May	June	Months	Total	Check
REVENUES	2011.	-010	outy	rugun	бертенност	October	rovember	Бессице	yunuu y	rebruing			y	vane		10	Jeneek
State	s	1.615.029	_	\$ 30.2	45 \$ 185,363	8 \$ 71.34	5 \$ 124,209	\$ 138,117	\$ 231,216	\$ 28,425	\$ 81,775	\$ 77,514	4 \$ 37,281	\$ 116,708	\$ 492,832	\$ 1.615.029	10
Federal	1	193,460	33,75		-	-	51,134		-	33,750	17,384		42,44		15,000	, ,,,,,,	-
Loans and Fundraising					-	-	-	-	-	-	-	-		-	-	-	1
TOTAL REVENUES	\$	1,808,489	\$ 33,750	\$ 30,2	45 \$ 185,363	3 \$ 71,34	5 \$ 175,343	\$ 138,117	\$ 231,316	\$ 62,175	\$ 99,159	\$ 77,514	1 \$ 79,723	\$ 116,708	\$ 507,832	\$ 1,808,489	1
			2%	5	2% 10%	6 49	6 10%	8%	13%	3%	5%	49	6 49	6%	28%	100%	,
															=		_
Prior Year Accounts Receivable		-	132,06	86,198	-	-	20,000	22,26	5 -	-	-	-	-	-	_	260,532	10
EXPENDITURES	1.			s	- \$ 56.26												٦.
1000 - Certificated and Instructional Salaries	\$	673,260	\$.	Ψ	9 30,20			\$ 56,261			\$ 56,261					673,260	_
2000 - Non Certificated Salaries	1	132,720 225,272	6,25 1,62		250 11,11 521 18.84			11,11			11,110	11,11					-
3000 - Retirement and Benefits 4000 - Books and Supplies	1	225,272			263 63											7 225,273	-
4000 - Books and Supplies 5000 - Utilities	+	4,500	63		263 63 375 37											4,500	-
5000 - Ournies 5000 - Operating	+	32,614	1,76		764 2,90	_					2,909			_		32.61	_
5000 - Operating 5000 - Professional Service	+	189,161	14,97						, , , , ,		14,972	2,90					_
5000 - Froiessional Service	1	254,708	, ,								21,226					254,70	_
Startup and Expansion Expenses	1	77,115	21,22	- 38.			21,220	21,22	21,220	21,220	21,220	, 21,22	21,22	21,22		77.11	_
Repayments	1	51,510			5,72	_	3 5,723	5,72	3 5,723	5,723	5,723	5,72	3 5,72	3 -		51,510	-
TOTAL EXPENDITURES	s	1,663,742	\$ 46,842	\$ 93.0							\$ 132,059				\$ 162.817		
			3%	,	5% 109	6 89	6 8%	8%	8%	8%	8%	89	6 89	6 8%	0%		
			•			•	•		•				•	•	•	•	_
Prior Year Accounts Payable		-	33,534	33,534	7,000	-	-	-	-	-	-	-	-	-	-	74,096	10
															_		
MONTHLY SURPLUS / (DEFICIT)	\$	144,748	\$ 85,442	\$ (10,1	19) \$ 7,746	\$ (60,71)	5) \$ 63,284	\$ 28,324	\$ 91,529	\$ (69,884)	\$ (32,091)	\$ (54,546	5) \$ (52,336	6) \$ (9,629)		
															_		
FUND BALANCE WITHIN YEAR			\$ 85,442								\$ 102,706				_		
BALANCE AS A % OF MONTHLY EXPENDITURES			182%	8	1% 49%	6 179	65%	86%	147%	103%	78%	36%	/ ₆ -3%	6 -11%	•		
Carry-forward from previous year:	_	176,264		1		100 (4)		T				T			7		
PROJECTED BANK BALANCE	\$	321,011	\$ 261,706	\$ 251,5	87 \$ 259,333	\$ 198,613	8 \$ 261,902	\$ 290,226	\$ 381,755	\$ 311,871	\$ 278,970	\$ 224,424	\$ 172,088	8 \$ 162,460			

Schools and Communities for Advanced Learning Experiences Leadership Academy Budget and Financial Projections

Table XIII: Cash Flow for Year 3

Monthly

Summary

2015-2016																	_				
	Annua	l Amount	Month 1	Month 2	1	Month 3	Month 4	Month 5	Month 6		Ionth 7	Month 8	Month 9	Month 10	Month 11	Month 12	Accrual				
	2015-2	016	July	August		September	October	November	December J		anuary	February	March	April	May	June	Months	Total	(Check	
REVENUES																					
State	\$	2,458,843	-	\$ 46	5,761	\$ 279,462	\$ 110,149	\$ 191,878	\$ 2	06,624	\$ 357,310	\$ 43,795	\$ 117,112	\$ 119,685	\$ 57,486	\$ 169,070	\$ 759,872	\$	2,458,843	100%	
Federal		66,494	-	-		-	-	26,598	-		-	-	26,598	-	13,299	-	-		66,494	100%	
Loans and Fundraising				-		-	-	-	-		-	-	-	-	-	-	-		-	NA	
TOTAL REVENUES	\$	2,525,337	-	\$ 46	6,761	\$ 279,462	\$ 110,149	\$ 218,475	\$ 2	06,624	\$ 357,310	\$ 43,795	\$ 143,709	\$ 119,685	\$ 70,785	\$ 169,070	\$ 759,872	\$	2,525,337	100%	
			0%	Ó	2%	11%	4%	9%	5	8%	14%	2%	6%	5%	3%	7%	30%	à	100%		
Delay Variation of Descinable			269,210	194,09	00		ı	1	1	44,531				1	ı	1	7	50	7,832	100%	
Prior Year Accounts Receivable		-	269,210	194,0	90	-	-	-		44,551	-	-	-	-	-	-	_	50	1,832	100%	
EXPENDITURES																					
1000 - Certificated and Instructional Salaries	\$	1,054,182	\$ -	\$	-	\$ 88,083	\$ 88,083	\$ 88,083	\$	88,083	\$ 88,083	\$ 88,083	\$ 88,083	\$ 88,083	\$ 88,083	\$ 88,083	\$ 173,357	\$	1,054,182	100%	
2000 - Non Certificated Salaries		155,511	6,400)	6,400	13,026	13,026	13,026	5	13,026	13,026	13,026	13,026	13,026	13,026	5 13,026	12,452	2 \$	155,511	100%	
3000 - Retirement and Benefits		349,398	1,923	3	1,923	29,231	29,231	29,231		29,231	29,231	29,231	29,231	29,231	29,23	1 29,231	53,240) s	349,398	100%	
4000 - Books and Supplies		35,319	981	1 1	2,754	981	981	981	1	981	981	981	981	981	98	981	-	\$	35,319	100%	
5000 - Utilities		5,750	479	9	479	479	479	479)	479	479	479	479	479	479	479	-	\$	5,750	100%	
5000 - Operating		42,968	2,132	2	2,132	3,870	3,870	3,870)	3,870	3,870	3,870	3,870	3,870	3,870	3,870	-	\$	42,968	100%	
5000 - Professional Service		261,681	20,890) 2	0,890	20,890	20,890	20,890)	20,890	20,890	20,890	20,890	20,890	20,890	20,890	11,000) \$	261,681	100%	
5000 - Facilities		376,065	31,339	9 3	1,339	31,339	31,339	31,339)	31,339	31,339	31,339	31,339	31,339	31,339	31,339	-	\$	376,065	100%	
Startup and Expansion Expenses		75,255		- 3	7,628	37,628	-	-	-		-	-	-	-	-	-	-	\$	75,255	100%	
Repayments		51,510		-		5,723	5,723	5,723	3	5,723	5,723	5,723	5,723	5,723	5,723	3 -	-	\$	51,510	100%	
TOTAL EXPENDITURES	\$	2,407,639	\$ 64,144	\$ 113	3,544	\$ 231,520	\$ 193,623	\$ 193,623	\$ 1	93,623	\$ 205,396	\$ 193,623	\$ 193,623	\$ 193,623	\$ 193,623	\$ 187,899	\$ 250,048	\$	2,407,639	100%	
			3%	ó	5%	10%	8%	8%	5	8%	9%	8%	8%	8%	8%	8%	10%	D	100%		
																	_				
Prior Year Accounts Payable		-	76,658	76,65	58	9,500	-	-	-		-	-	-	-	-	-	_	16	2,817	100%	
																	_				
MONTHLY SURPLUS / (DEFICIT)	\$	117,698	\$ 128,408	\$ 50	0,649	\$ 38,712	\$ (83,474)	\$ 24,853	\$	57,173	\$ 151,914	\$ (149,828)	\$ (49,913)	\$ (73,937)	\$ (122,838	\$ (18,829))				
				T					1					T			7				
FUND BALANCE WITHIN YEAR			\$ 128,408		9,058	\$ 217,769	\$ 134,295	\$ 159,148		16,321											
BALANCE AS A % OF MONTHLY EXPE	NDITURE	S	200%	o 1	158%	94%	69%	82%)	112%	179%	113%	87%	49%	-15%	-25%	<u>)</u>				
Carry-forward from previous yea	ır: \$	162,460																			
PROJECTED BANK BALANCE	\$	280,157	\$ 290,868	\$ 341	1,517	\$ 380,229	\$ 296,755	\$ 321,607	\$ 3	78,780	\$ 530,695	\$ 380,687	\$ 330,953	\$ 257,016	\$ 134,178	\$ 115,349	7				
THOUSE STATE BADARGE	Ψ,	230,137	Ψ 270,000	Ψ 541	-,/	ψ 500,227	4 270,733	Ψ 521,007	Ψ 3	.0,.00	φ 230,073	φ 500,007	ψ 550,755	Ψ 257,010	Ψ 154,176	Ψ 115,547	⊒ I				